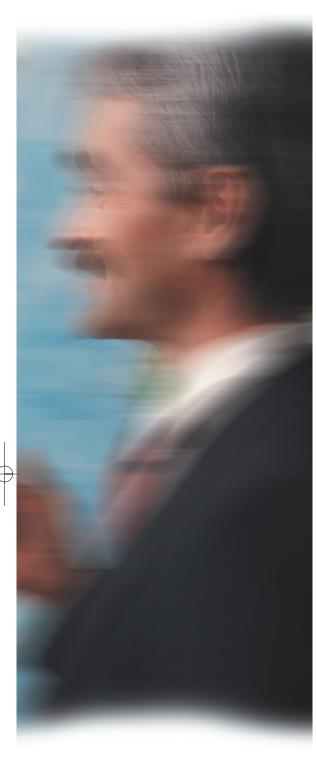


Understanding: the tool to success

## The tool principle



**Communication** is an essential part of every business.

No matter how big or how small, an idea has to find its way into the minds of people to be successful.

This is why communication is the driving force of our business.

Communication is the most important tool to  $\mathbf{success}$ .

We always rely on the most effective tools for each task. And if no tool meets our high-quality standards, we'll develop a new one.

In today's world of globalization,

MTT can help you communicate ideas

about your innovative products and projects.

Be they local – or international.

In a world without frontiers, there's no limit to the solutions we can offer.

If translating, marketing or quality assurance is what you need, we'll manage your projects – locally or internationally.

INTERNATIONAL COMMUNICATION



People look different People talk different People feel different



**Creating** a new international trademark is no easy task. We have to fully understand the client's needs as well as the different cultural settings in which the company operates.

Selling the latest mobile phones in **C h i n a** is not only a problem of language.

The key to success is the knowledge about the Chinese people and their way of living, their customs and habits.

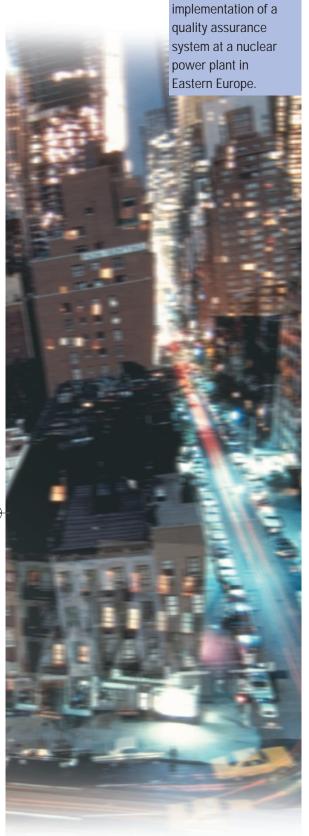
MTT prepared all documents in several different languages, in close cooperation with the linguists and technical specialists involved.

Thanks to a catchy brand name, we successfully introduced the product on the domestic market.

INTERNATIONAL COMMUNICATION



Production of energy requires international standards



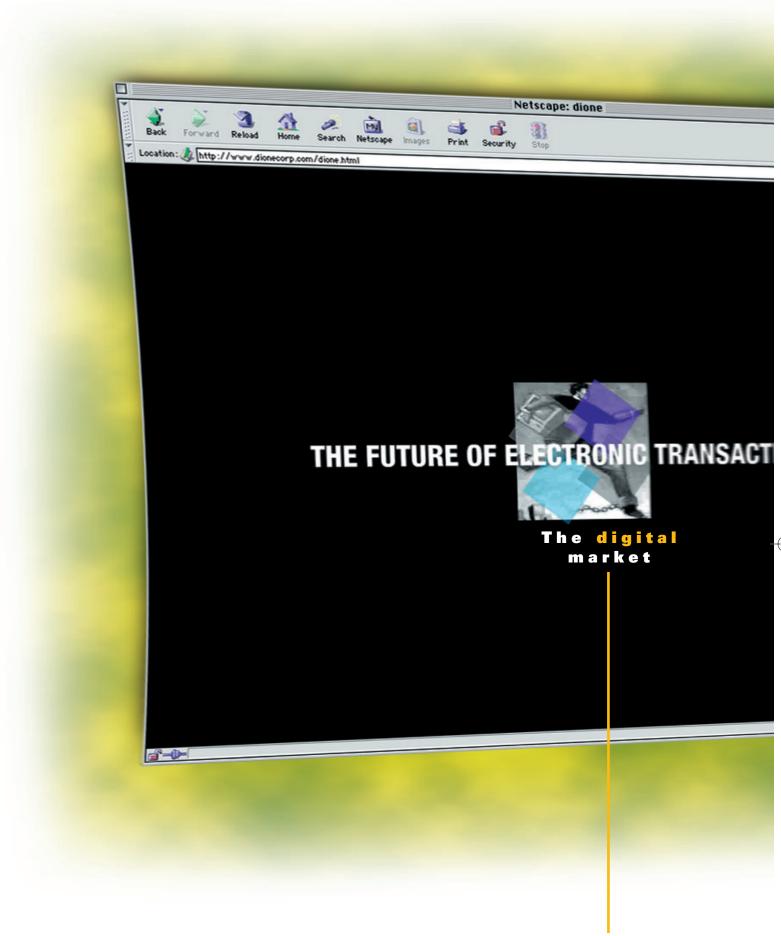
One of our specialities is to manage difficult technical projects.

By working closely with our client and company technicians, we were able to set up a full-scale quality assurance system for this power plant.

We examined the existing facility, defined technical specifications, organized document filing in several languages, and provided training for local QA managers.

And we wrote the preliminary and final **a u d i t s** .

INTERNATIONAL COMMUNICATION



A new way of communicating in the new millennium The marketing tool

Markets are **c h a n g i n g** rapidly.

Successful communication has to anticipate these changes.

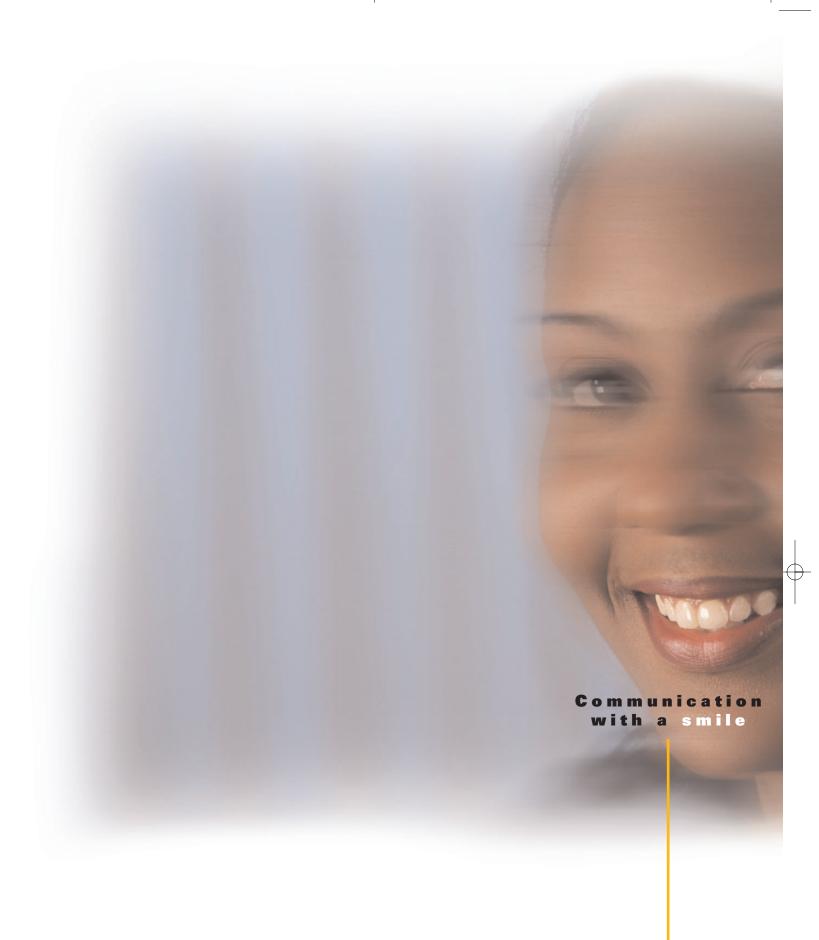
**E-business** and Internet play an essential role in today's marketing world.

Not only did we develop a new marketing kit for introducing products to the French people.

But we also defined product characteristics, built up a customer base, identified **target groups**, and set up a sales force for our client.

And, naturally, we provided a complete translation of the client's mail-order catalogue.

INTERNATIONAL COMMUNICATION



Communication that works

## V o u r tool

Is MTT a translation agency?

Is MTT a marketing firm?

Is MTT a quality assurance company?

Yes - and no.

We offer a great deal more.

We never work in a straight line.

We always move quickly with every new task.

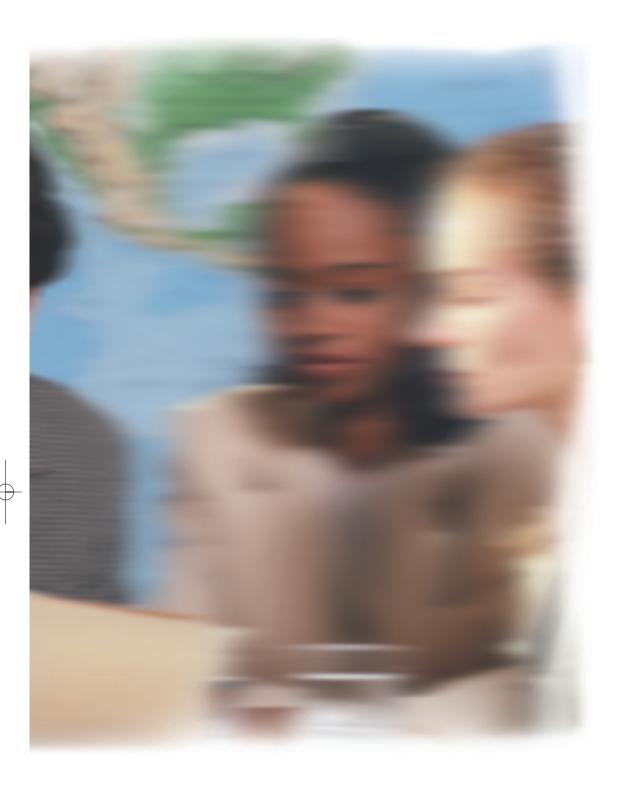
MTT listens to your ideas.

MTT is a communications company, a task analyzer, a solution provider, a problem solver.

We develop solutions for your communication needs.

Try us.

INTERNATIONAL COMMUNICATION





## Your communication tool

12, Rue de Castiglione 75001 Paris - FRANCE Tel. +33 (0) 1 42 96 64 64 Fax +33 (0) 1 42 96 30 57 mtt@mtt.fr www.mtt.fr